

14-Year-Old Boy Increases Employer's Bank Account.

R. O. Stutsman Co.,
Des Moines Iowa.

Gentlemen: As regards the Ideal Popper and Roaster purchased from you in August, we are certainly well satisfied. With a fourteen-year-old boy in charge of the machine, our September sales totaled \$163.10, two-thirds of which was for popcorn.

In less than two months it paid for itself. You may use me for reference at any time and also to demonstrate the running qualities of your machines.

Yours respectfully,
IRWIN K. SCOTT,
Prop. Scotties Candy Store,
212 Sixth Avenue,
Opposite Waiting Room,
Des Moines, Iowa.

Investigate And Then Decide.

We do not wish to urge you too hard to buy our machine, but after you have investigated and given the matter careful consideration, we are willing to abide by your decision. The many testimonials that we have on file have been obtained without solicitation of our part and have been given to us after our machines have been thoroughly tested out.

Manufactured by

R. O. STUTSMAN COMPANY

• Office and Factory 2000-2008 East Grand Ave.

DES MOINES - - IOWA

Your Fixed Expense

Is not one dollar more if you operate a Peanut Roaster and Popcorn Popper in connection with your business.

EVERYBODY LIKES PEANUTS AND POPCORN.

They sell during the entire year, your customers want them. You can supply this demand and secure the liberal profit by purchasing an Ideal, Peanut King or a Business On Wheels. Any of these machines are faithful workers and good salesmen. They will get you a regular line of customers which means a continuous flow of coin coming your way.

INVESTIGATE the many new and exclusive features, protected by patents, in the Stutsman Roaster, that can not be had in any other machines.

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